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Opening for Business Development Manager Role at **BOB Capital as Off Roll Employee**

| State              | Zone         | No. of Open Positions |
|--------------------|--------------|-----------------------|
| Agra               | North        | 1                     |
| Dehradun           | North        | 2                     |
| Meerut             | North        | 2                     |
| North Delhi        | North        | 2                     |
| Noida              | North        | 2                     |
| Ludhiana           | North        | 2                     |
| Chandigarh         | North        | 3                     |
| Gurgaon            | North        | 2                     |
| West Delhi         | North        | 3                     |
| Fardiabad          | North        | 1                     |
| Central Mumbai     | West         | 3                     |
| South Mumbai       | West         | 2                     |
| Western Mumbai     | West         | 2                     |
| Mumbai Metro East  | West         | 1                     |
| Navi Mumbai        | West         | 2                     |
| Western Mumbai     | West         | 1                     |
| Ujjain             | West         | 0                     |
| Vadodara           | West         | 2                     |
| Surat              | West         | 2                     |
| Navsari            | West         | 1                     |
| Ahmedabad          | West         | 4                     |
| Rajkot             | West         | 2                     |
| Bhuj               | West         | 1                     |
| Sanghli (Kolhapur) | West         | 1                     |
| Pune               | West         | 2                     |
| Nagpur             | West         | 1                     |
| Sanghwi            | West         | 1                     |
| Nasik              | West         | 1                     |
| Bhopal             | West         | 1                     |
| Gwalior            | West         | 1                     |
| Dewas              | West         | 1                     |
| Indore             | West         | 0                     |
| Raipur             | West         | 1                     |
| Karnataka          | South & East | 10                    |
| Patana             | South & East | 2                     |
| Ranchi             | South & East | 2                     |
| Bhubaneshwar       | South & East | 1                     |
| Chennai            | South & East | 2                     |

## Role Description:

This is a full-time, on-site role for Business Development Manager (Off Roll) for promoting and opening of Demat & Trading (2-in-1) account. The BDM is responsible for selling products, New Client Acquisition, maintaining Client and Bank relationships, and meeting sales target.

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**Qualifications:**

- Minimum Graduations / 12<sup>th</sup> Pass with 6 months experience in Financial Services Sales product with preference in opening of Demat & Trading account and Selling Broking Products.
- Sales & Marketing skills.
- Customer Relationship Management skills.
- Excellent communications skills.

Applications should be submitted on our email '[careers@bobcaps.in](mailto:careers@bobcaps.in)'. Please mention "Application for the post of Business Development Manager (Off Roll)" in the subject. Applications with any other subject will not be accepted.

**Candidates with the requisite experience mentioned above should only apply.**